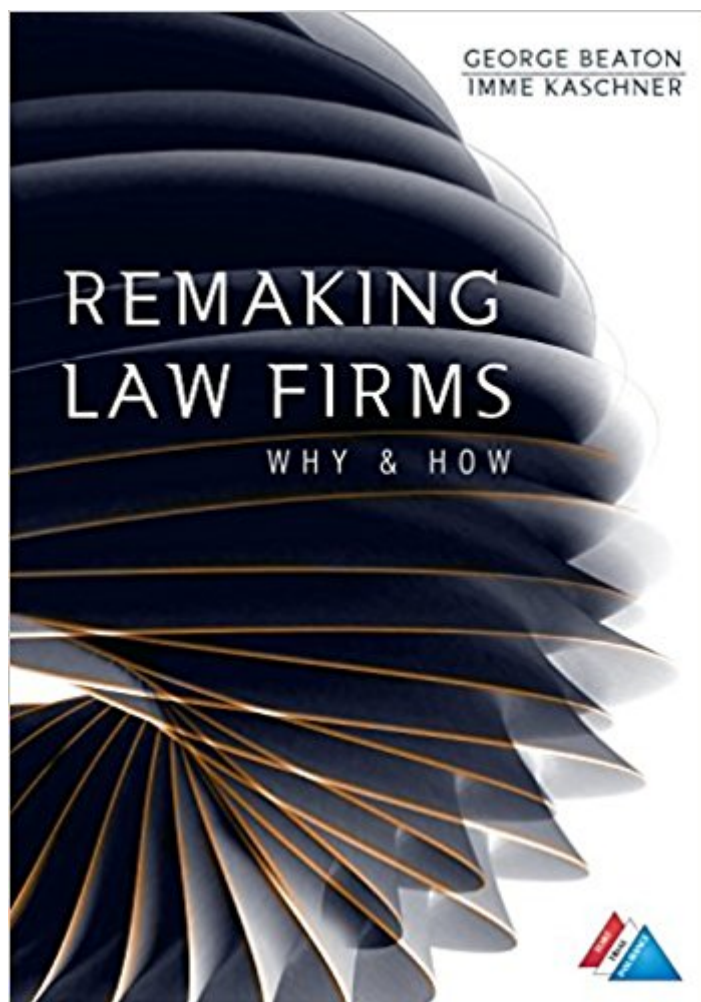


The book was found

Remaking Law Firms: Why And How



Synopsis

The traditional law-firm business model has delivered technically excellent service at seemingly whatever cost. But the times have changed, with the global financial crisis only accelerating the price-down pressures, commoditization, and client demand for efficient, business-relevant services. To respond, law firms will have to go beyond cutting costs while preserving the general way they win work, produce work, and govern themselves. Law firms need to adopt business models that are better adapted to serve their clients not just today, but well into the future. To succeed under the changed circumstances, law firms need to remake their business models in accord with the needs of their commercial clients. This book provides examples of innovative and successful business models from remade law firms. Ultimately, this book is meant to fuel a desire for change in law firms that goes beyond thinking and planning, and leads straight into the messy, frustrating, exciting world of implementing change, and ultimately to better client service.

Book Information

Paperback: 272 pages

Publisher: American Bar Association (June 7, 2016)

Language: English

ISBN-10: 1634253965

ISBN-13: 978-1634253963

Product Dimensions: 7 x 0.6 x 9.9 inches

Shipping Weight: 1.1 pounds (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 stars Â Â See all reviewsÂ (3 customer reviews)

Best Sellers Rank: #338,439 in Books (See Top 100 in Books) #30 inÂ Books > Law > Law

Practice > Law Office Education #168 inÂ Books > Law > Legal Education > Legal Profession

Customer Reviews

George Beaton does not speculate; based on his own and third party market studies, listening to the opinion of experts and major players in the legal industry and with his vast professional experience, he dares to sketch the future of the legal services sector. If you are curious about how clients will look in 2025, or how they will satisfy their legal needs, the answers are in this book. What can a traditional law firm do to stay in business in the mid- to long-term? Beaton and Kaschner not only explain in great detail, illustrated with case studies, the most advanced law firm management trends, but they also provide an unprecedented taxonomy to describe them unambiguously, identifying their characteristics and competitive advantages, as well as the challenges to overcome,

to achieve their implementation. The role of technology is a key factor in the law firm transformation process. Especially for those lawyers who do not bill by the hour, the only way to preserve quality of service (and thus clients) and still maintain a profit margin, it is through the use of appropriate technologies that support efficiency. But it is not just about using technology to "keep the law firm office afloat". Technology can be a differentiating element of a law firm at a time when there are still few who understand that in our business, the business of knowledge, the information technologies are the most powerful weapons with which to equip our offices and provide value to our clients. Are you curious about what Axiom is really doing? Does it represent a threat to law firms or is just the opposite? Perhaps an alliance with Axiom could mean the difference between winning or losing a RFP.

[Download to continue reading...](#)

Remaking Law Firms: Why and How The ABA Cybersecurity Handbook: A Resource for Attorneys, Law Firms, and Business Professionals QuickBooks for Law Firms: Smart Techniques That Will Save Time and Money Declining Prospects: How Extraordinary Competition and Compensation Are Changing America's Major Law Firms Compensation Plans for Law Firms Lean Marketing for Small Law Firms: 100 Free Marketing Strategies for Gen Y Lawyers: Part II: Subtle Shifts that Make a Difference Effective Knowledge Management for Law Firms Software for law firms: Methods for selection (A planning reference guide) Listening to Prozac: The Landmark Book About Antidepressants and the Remaking of the Self, Revised Edition Jane Austen and Co.: Remaking the Past in Contemporary Culture The Deluge: The Great War, America and the Remaking of the Global Order, 1916-1931 The Tea Party and the Remaking of Republican Conservatism #IdleNoMore: And the Remaking of Canada The Neoliberal Deluge: Hurricane Katrina, Late Capitalism, and the Remaking of New Orleans Marriage Markets: How Inequality is Remaking the American Family U.S. Immigration in the Twenty-First Century: Making Americans, Remaking America (Dilemmas in American Politics) Find the Lost Dollars: 6 Steps to Increase Profits in Architecture, Engineering and Environmental Firms Why Can't My Child Behave?: Why Can't She Cope? Why Can't He Learn? The Feingold Diet updated for today's busy families IS THIS WHY AFRICA IS? (Why Africa is poor, Why Africa is not developing, What Africa needs, What Africa needs to develop): Africa, Africa, Africa, Africa Africa, Africa, Ebola, Ebola, Ebola, Ebola The Shield of Nationality: When Governments Break Contracts with Foreign Firms

[Dmca](#)